

ACCUMULATION and COMPETITIVENESS

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A look at some import share equations

An exercise useful for teaching
econometrics

The import share equations in the INFORUM Bilateral Trade Model

The BTM in the present Inforum system has matrices showing Bilateral Trade among 14 countries (+ 2 groups of countries) for 120 commodities.

Each element of these matrices

$$S_{ijt}$$

is the share of country i in the country j imports of one of the 120 commodities at time t .

The analytical form of the import share equation

- The equation is

$$S_{ijt} = \beta_{ij0} * \left(\frac{P_{eit}}{P_{wit}}\right)^{\beta_{ij1}} * \left(\frac{K_{eit}}{K_{wit}}\right)^{\beta_{ij2}} * e^{\beta_{ij3} T_t}$$

- where

β_{ij0} , β_{ij1} , β_{ij2} , β_{ij3} are estimated parameters

Three explanatory variables

- Price term

$$\frac{P_{eit}}{P_{wit}}$$

- Capital stock term

$$\frac{K_{eit}}{K_{wit}}$$

- Trend

$$T_t$$

About the foundations of the equation

They are well described in Ma's PhD
thesis

furthermore.....

From the 2002 Broad Economic Policy Guidelines

“Developments in productivity are the result of many different factors, but depend largely on investment performance, which determines the structure and size of the capital stock and enables the penetration of new technologies in the economy. A higher rate of investment growth rises the capital available per worker and thereby – ceteris paribus – labour productivity.”

2002 Broad Economic Policy Guidelines continued

“A high rate of innovation in a context of strong investment growth increases also the quality of the capital stock”

Back to the Three explanatory variables

- ❑ Prices come from country models
- ❑ Trend is the familiar Nyhus trend. It is computed using BTM import shares
- ❑ Capital stock is figured out from investments coming from country models

The role of the replacement rate

- ❑ Capital stock is used as a *proxy* for quality change of product
- ❑ Relative Capital stock is used as an index of non price competitiveness and the capacity to export
- ❑ In order to make Capital stock comparable among countries, a common replacement rate is applied.

In G7 notation

The capital stock indices are cumulated from investment data with replacement rate REP

$$\text{cumk}_j = @cum(\text{cumk}_j, \text{inv}_j, \text{REP}_j)$$

and adjusted by “Almon’s unit buckets”

$$\text{REPbuck} = @cum(\text{REPbuck}, 1., \text{REP})$$

So that country Capital stock for sector j is

$$K_j = \text{cumk}_j / \text{REPbuck}$$

Replacement rates in BTM

The **replacement rate** used to compute capital stock from capital investment (applying the perpetual inventory criterion and used as explanatory variable in the import share equations in BTM) is

8 per cent.

The replacement rate benchmarks

The **8 per cent** replacement rate was considered much more 'weighty' than the one 'behind' the capital stock time series applied by National Statistical Offices

In fact, in the past the 'average' replacement rate obtained comparing investment and capital stock time series was in many cases much lower than 8 per cent

From Trujillo Conference

- In 2006, ISTAT (the Italian Statistical Office) published time series for investments and capital stock for 29 investors.
- These time series made possible a simple investigation about the 'average' replacement rates which relate capital stock and investments over the time interval 1980-2005.

The origin of the present exercise

Unexpectedly, 20 out of 29 replacement rates figured out from Capital stock time series computed according to EUROSTAT standards turned out to be greater than 8.00 per cent. This means that the decay of capital stock assumed within European countries Statistical Offices is higher than the one used in the BTM share equations.

A Grid of Replacement Rates

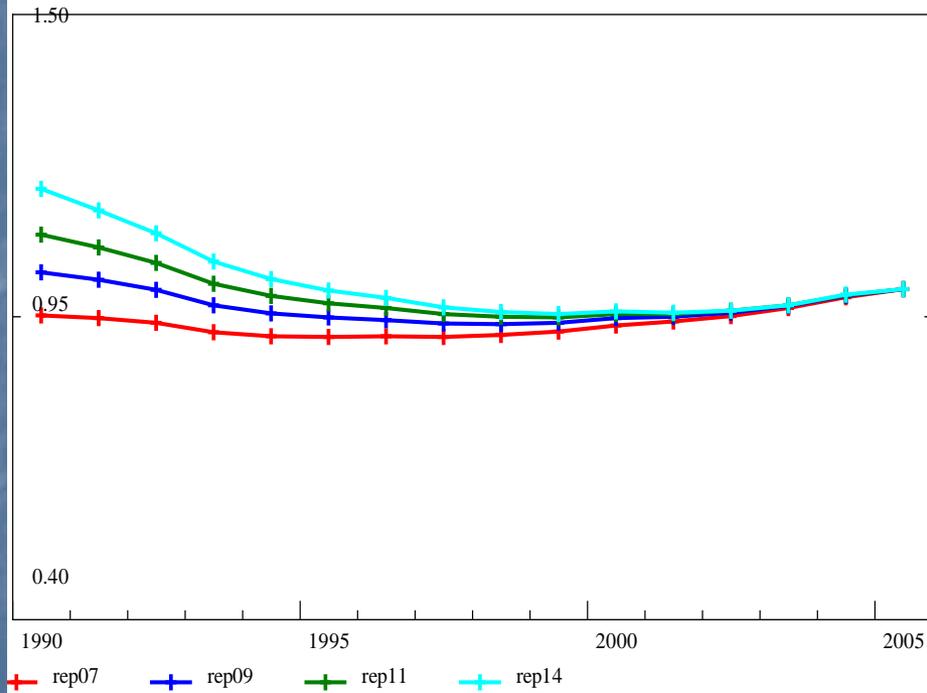
Hence, the idea to investigate the impact of different replacement rates on the Capital stock explanatory variable in the estimation of import share equations.

In the present exercise, the replacement rate spans from 7 to 14 per cent

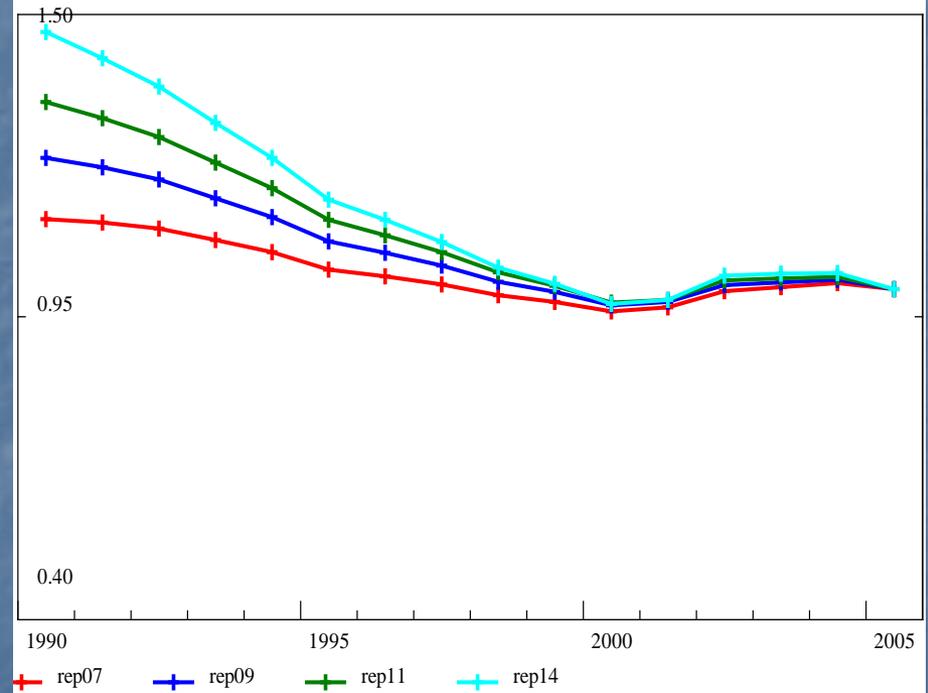
The effect of different
Replacement rates on the
Capital stock time series

Italian Capital Stock

Agriculture, hunting, forestry

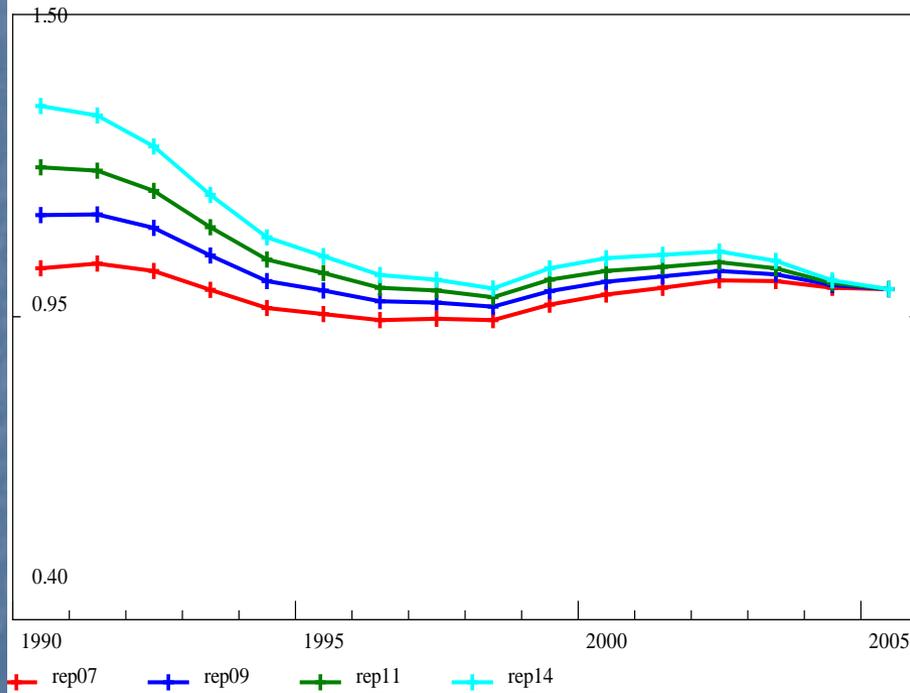


Fish and other fishing products

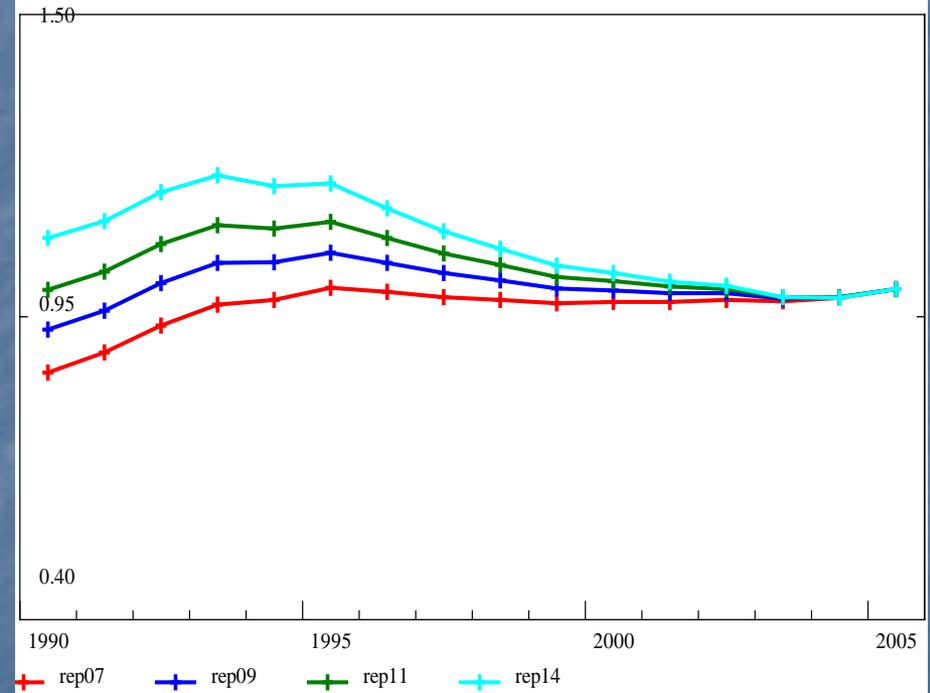


Italian Capital Stock

Wood and products of wood and cork

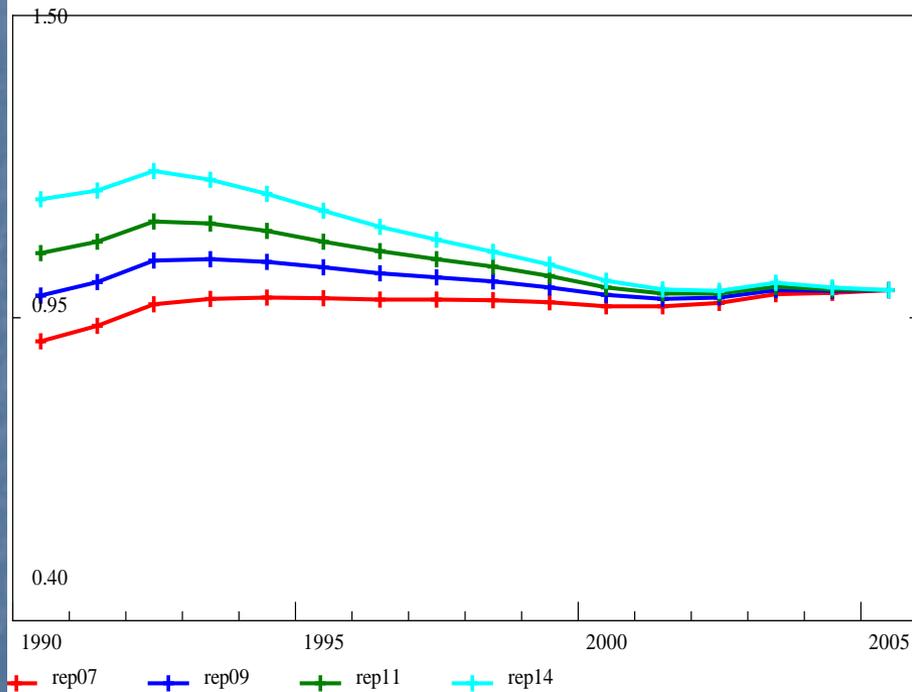


Motor vehicles and other transport equipment

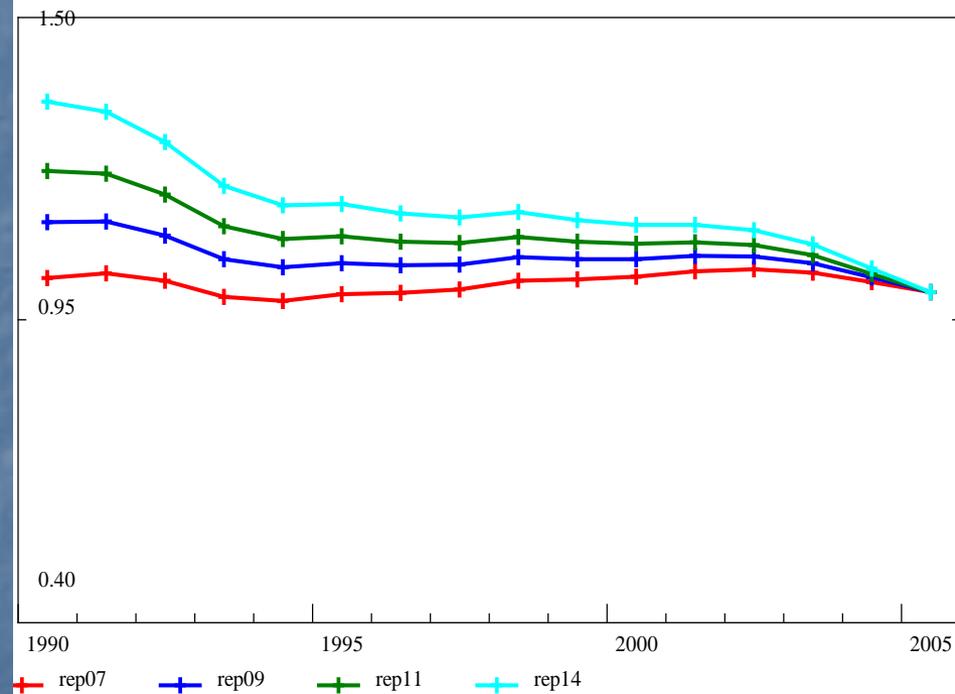


Italian Capital Stock

Electrical energy, gas, steam and hot water



Textiles; Wearing apparel; furs



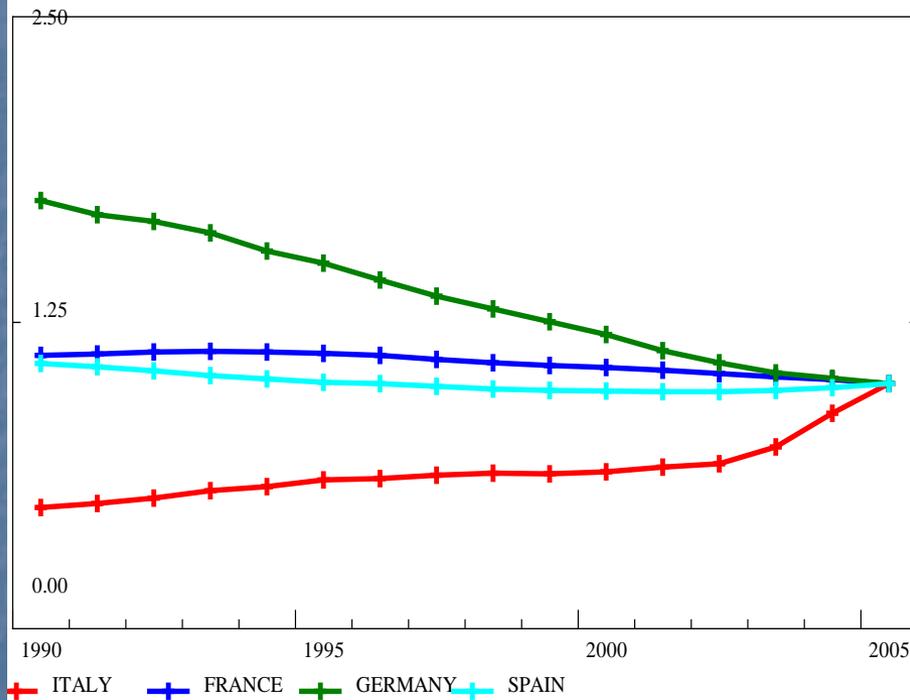
The effect of different Replacement rates on the Capital stock time series

Capital stock of **FRANCE**, **ITALY**,
GERMANY and **SPAIN**

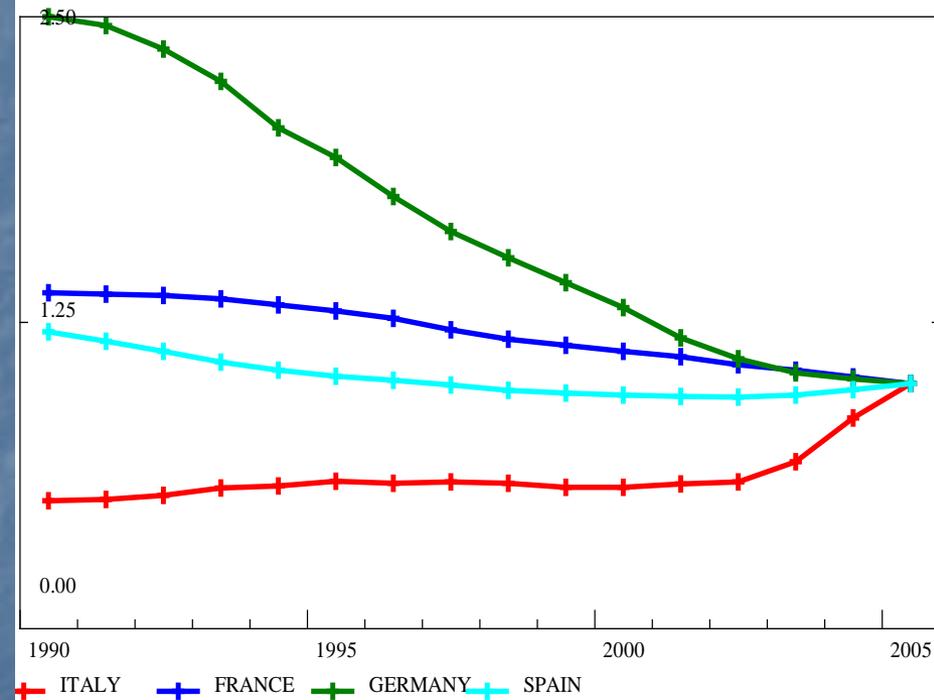
replacement rate for 7 and for 14 per cent

Coal, lignite, peat crude petroleum and natural gas

replacement rate 7 per cent

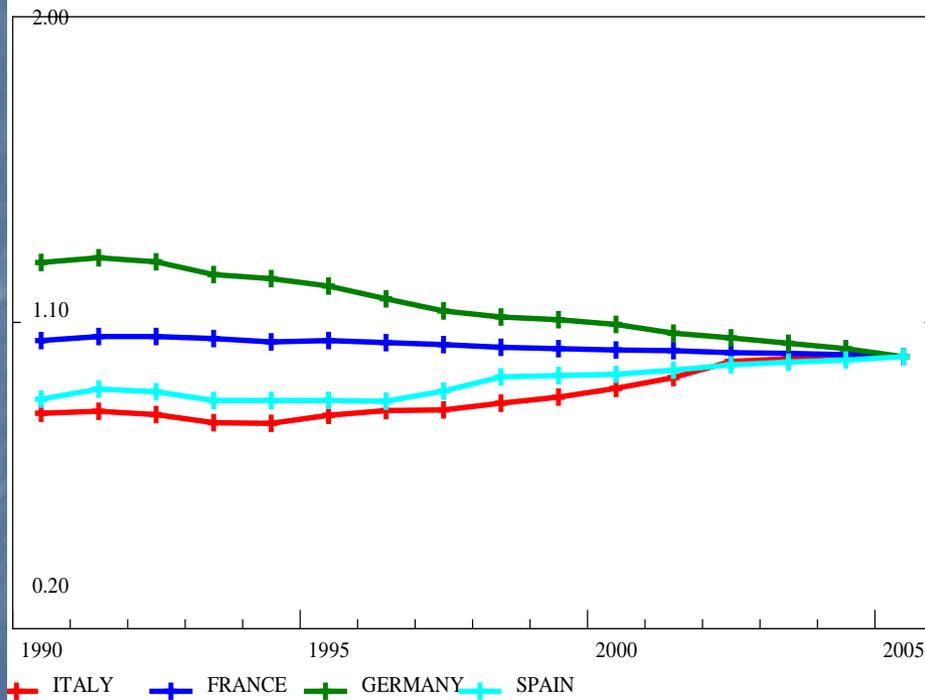


replacement rate 14 per cent

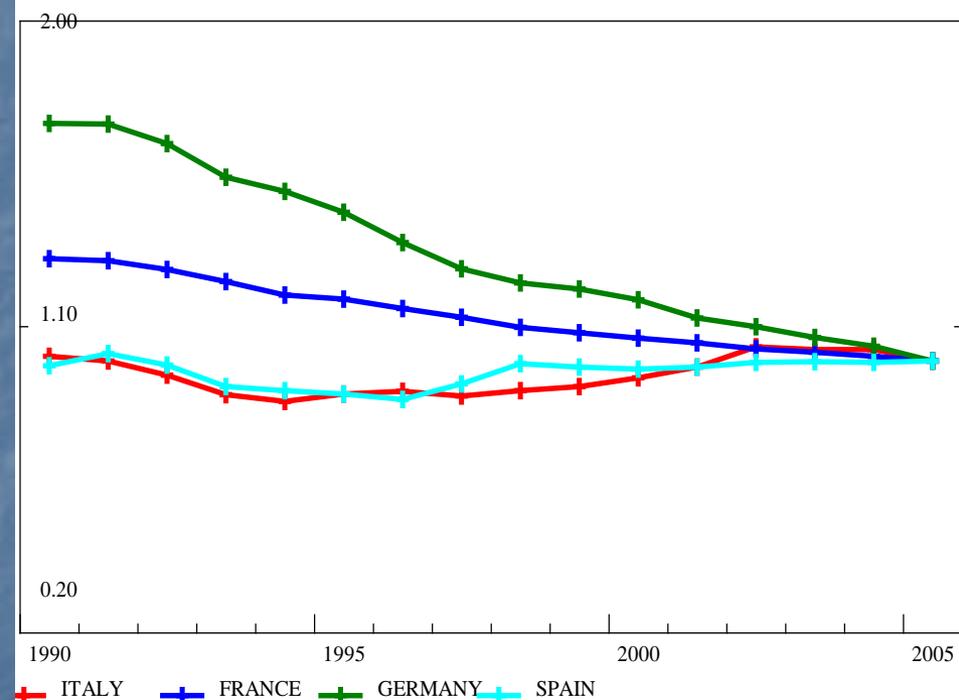


Leather and leather products

replacement rate 7 per cent

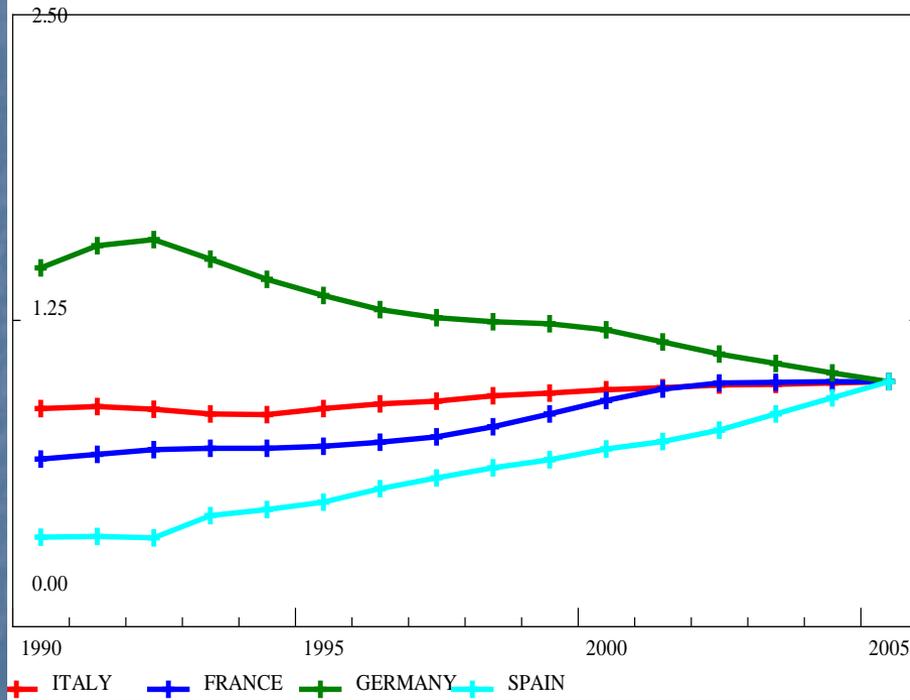


replacement rate 14 per cent

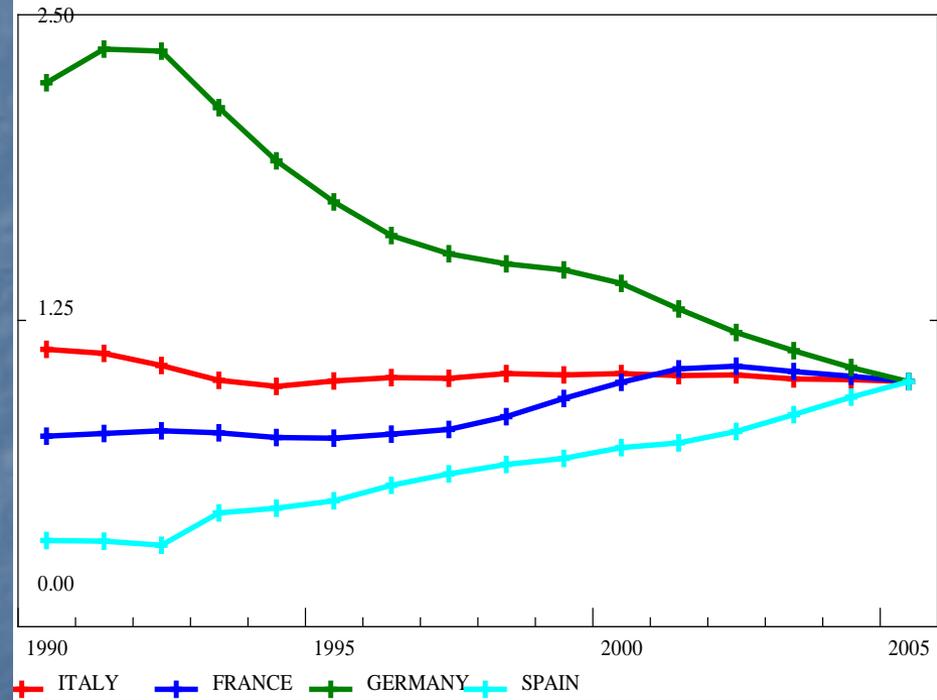


Computers, Radio, Medical and Optical instruments

replacement rate 7 per cent

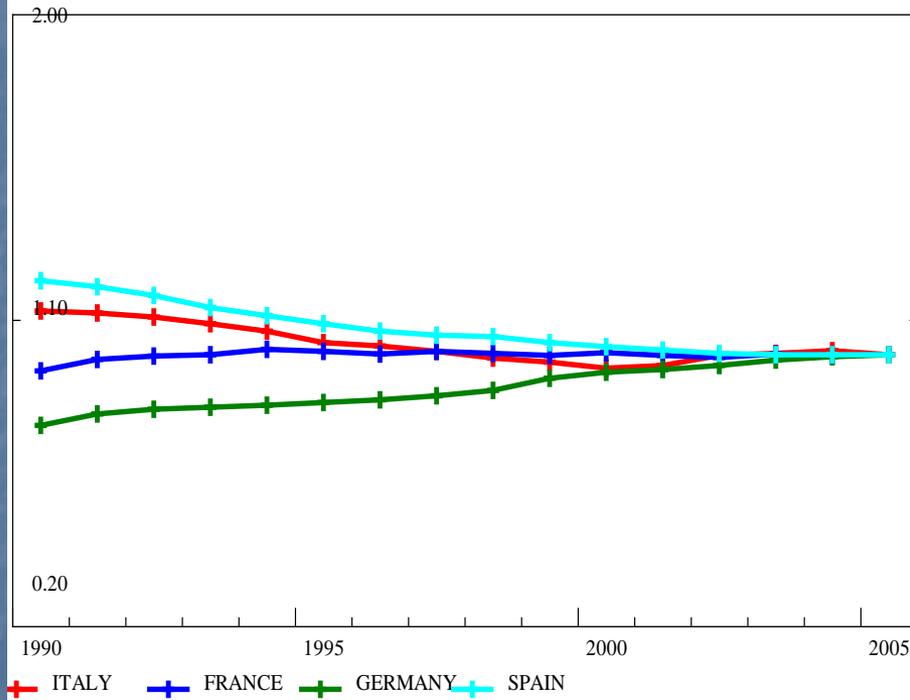


replacement rate 14 per cent

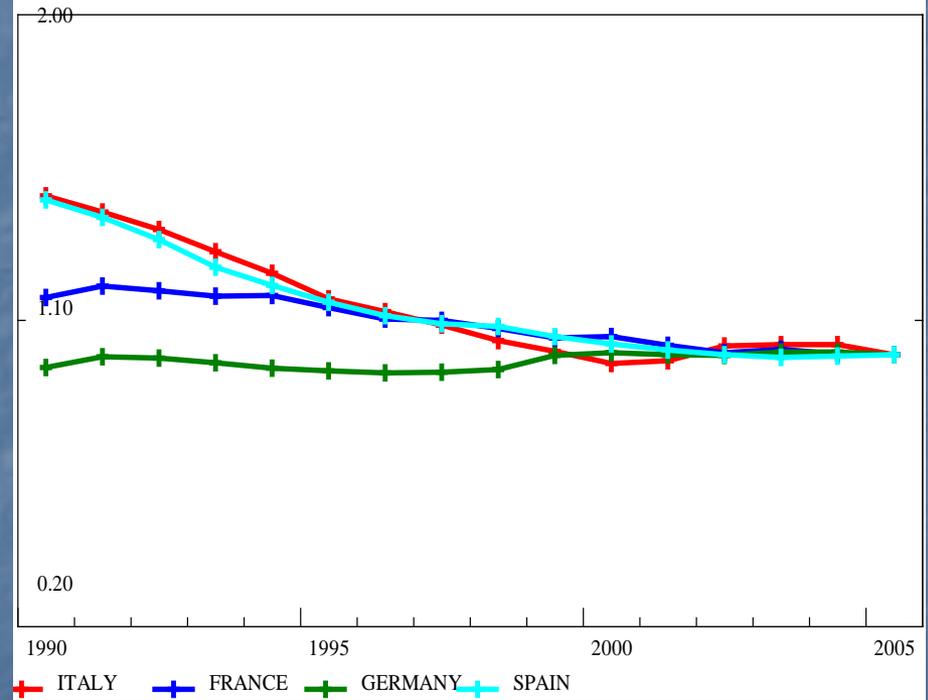


Basic Metals, Fabricated Metal products

replacement rate 7 per cent



replacement rate 14 per cent



The Ma's research plan and estimation procedure

- Price and Capital term elasticities are located in two feasible sets.
- Respectively $(-4.0, 0.0)$ and $(0.0, 4.0)$
- Explanatory variables with wrong sign are excluded

Equation structure in BTM according to the explanatory variables included

- A) price, capital, trend
- B) price, capital
- C) price ,trend
- D) capital, trend
- E) price
- F) capital
- C) trend

- The research has been limited to the Italian import shares
- Among them to those in the markets where Italy has a relatively large share

Impact of replacement rates on Capital stock elasticities

Some results

92 – Other non-electrical Machinery

| Replacement % | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
|---------------|------|------|------|------|------|------|------|------|
| Canada | 2,90 | 2,84 | 2,79 | 2,76 | 2,74 | 2,73 | 2,81 | 2,76 |
| United States | 2,09 | 2,06 | 2,03 | 2,00 | 1,96 | 1,93 | 1,97 | 1,85 |
| Mexico | 0,06 | 0,06 | 0,06 | 0,06 | 0,06 | 0,06 | 0,07 | 0,06 |
| Austria | 1,33 | 1,24 | 1,15 | 1,08 | 1,01 | 0,96 | 0,88 | 0,85 |
| Belgium | 1,21 | 1,11 | 1,03 | 0,95 | 0,88 | 0,82 | 0,74 | 0,71 |
| France | 1,13 | 1,05 | 0,98 | 0,92 | 0,86 | 0,81 | 0,75 | 0,72 |
| Germany | 2,12 | 2,00 | 1,89 | 1,78 | 1,69 | 1,61 | 1,42 | 1,44 |
| UK | 0,20 | 0,19 | 0,18 | 0,17 | 0,17 | 0,16 | 0,14 | 0,15 |
| Japan | 0,37 | 0,36 | 0,35 | 0,34 | 0,34 | 0,33 | 0,31 | 0,32 |
| China | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Korea | 0,24 | 0,21 | 0,18 | 0,15 | 0,12 | 0,09 | 0,07 | 0,03 |
| ROECD | 0,00 | 0,34 | 0,61 | 0,76 | 0,83 | 0,85 | 0,83 | 0,84 |
| ROW | 0,78 | 0,80 | 0,82 | 0,84 | 0,85 | 0,86 | 0,81 | 0,88 |

80 - Agricultural Machinery

| Replacement % | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
|---------------|------|------|------|------|------|------|------|------|
| United States | 2,34 | 2,21 | 2,09 | 1,98 | 1,88 | 1,79 | 1,84 | 1,61 |
| Mexico | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 3,84 | 3,72 |
| Austria | 3,14 | 2,94 | 2,76 | 2,60 | 2,45 | 2,32 | 2,17 | 2,07 |
| Belgium | 1,41 | 1,29 | 1,18 | 1,09 | 1,01 | 0,95 | 0,80 | 0,83 |
| France | 0,10 | 0,08 | 0,06 | 0,05 | 0,03 | 0,02 | 0,04 | 0,00 |
| Germany | 0,50 | 0,48 | 0,47 | 0,45 | 0,44 | 0,42 | 0,44 | 0,40 |
| Spain | 1,32 | 1,21 | 1,11 | 1,02 | 0,94 | 0,88 | 0,82 | 0,75 |
| Japan | 3,17 | 2,99 | 2,83 | 2,69 | 2,57 | 2,47 | 2,62 | 2,28 |
| China | 3,90 | 3,06 | 2,23 | 1,42 | 0,61 | 0,00 | 0,00 | 0,00 |
| Korea | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 2,91 | 3,68 |
| Taiwan | 3,58 | 3,33 | 3,13 | 2,95 | 2,80 | 2,69 | 2,40 | 2,46 |
| ROECD | 0,73 | 0,76 | 0,78 | 0,81 | 0,83 | 0,85 | 0,83 | 0,88 |
| ROW | 0,07 | 0,07 | 0,06 | 0,05 | 0,04 | 0,03 | 0,03 | 0,02 |

96 – Computers

| Replacement % | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
|---------------|------|------|------|------|------|------|------|------|
| Canada | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| United States | 2,25 | 2,21 | 2,17 | 2,14 | 2,10 | 2,08 | 1,98 | 2,02 |
| Mexico | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Belgium | 0,00 | 0,00 | 0,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| France | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Germany | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Spain | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| UK | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| China | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 3,96 | 3,75 | 3,87 |
| Korea | 3,86 | 3,62 | 3,41 | 3,20 | 3,01 | 2,85 | 2,53 | 2,50 |
| Taiwan | 0,65 | 0,64 | 0,63 | 0,62 | 0,61 | 0,61 | 0,60 | 0,60 |
| ROECD | 0,00 | 2,63 | 2,78 | 2,85 | 3,11 | 3,46 | 3,98 | 3,85 |

24 - Bakery

| Replacement % | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
|---------------|------|------|------|------|------|------|------|------|
| Canada | 3,37 | 3,04 | 2,74 | 2,47 | 2,22 | 2,01 | 1,59 | 1,60 |
| United States | 4,00 | 4,00 | 3,96 | 3,78 | 3,62 | 3,50 | 3,04 | 3,25 |
| Mexico | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Germany | 0,46 | 0,44 | 0,42 | 0,40 | 0,39 | 0,38 | 0,36 | 0,36 |
| Spain | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 3,48 | 1,18 | 3,26 |
| UK | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,82 | 0,00 |
| Japan | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| China | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| Taiwan | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 | 4,00 |
| ROECD | 0,09 | 0,08 | 0,07 | 0,06 | 0,05 | 0,05 | 0,03 | 0,03 |
| ROW | 1,48 | 1,33 | 1,19 | 1,05 | 0,92 | 0,80 | 0,63 | 0,56 |

Improving the goodness of fit

Some Results

Two equations with 3 explanatory variables

Home Apparel - German Imports from Italy

| REP% | Regression Coefficients | | | | NyhTrend | Mexval | | | RSQ |
|------|-------------------------|-------|---------|--------|----------|---------|----------|------|-----|
| | intercept | price | capital | price | | capital | NyhTrend | | |
| 7 | -1.72 | -2.15 | 1.82 | 0.024 | 48.7 | 4.6 | 0.9 | 0.92 | |
| 8 | -1.72 | -2.09 | 1.75 | 0.018 | 49.6 | 4.0 | 0.6 | 0.91 | |
| 9 | -1.70 | -2.05 | 1.26 | 0.009 | 45.7 | 3.0 | 0.1 | 0.91 | |
| 10 | -1.69 | -2.01 | 1.05 | 0.003 | 44.7 | 2.5 | 0.0 | 0.91 | |
| 11 | -1.68 | -1.96 | 1.00 | -0.001 | 45.3 | 2.1 | 0.0 | 0.91 | |
| 12 | -1.67 | -1.94 | 0.75 | -0.006 | 43.4 | 1.7 | 0.0 | 0.91 | |
| 13 | -1.66 | -1.91 | 0.62 | -0.010 | 43.0 | 1.4 | 0.3 | 0.91 | |
| 14 | -1.66 | -1.88 | 0.53 | -0.013 | 42.8 | 1.1 | 0.6 | 0.91 | |

Other Textile - Spanish Imports from Italy

| REP% | Regression Coefficients | | | | NyhTrend | Mexval | | | RSQ |
|------|-------------------------|-------|---------|---------|----------|---------|----------|------|-----|
| | intercept | price | capital | price | | capital | NyhTrend | | |
| 7 | -1.71 | -1.88 | 0.99 | -0.0021 | 23.6 | 0.8 | 0.1 | 0.77 | |
| 8 | -1.71 | -1.85 | 0.83 | -0.0027 | 25.0 | 0.6 | 3.9 | 0.77 | |
| 9 | -1.70 | -1.82 | 0.70 | -0.0032 | 23.8 | 0.5 | 0.4 | 0.77 | |
| 10 | -1.70 | -1.79 | 0.58 | -0.0036 | 24.0 | 0.4 | 0.5 | 0.77 | |
| 11 | -1.69 | -1.77 | 0.49 | -0.0040 | 26.0 | 0.3 | 2.7 | 0.77 | |
| 12 | -1.69 | -1.75 | 0.41 | -0.0044 | 24.4 | 0.3 | 0.8 | 0.76 | |
| 13 | -1.68 | -1.72 | 0.33 | -0.0047 | 24.7 | 0.2 | 1.0 | 0.76 | |
| 14 | -1.68 | -1.70 | 0.27 | -0.0050 | 25.0 | 0.2 | 1.2 | 0.76 | |

Useless exchange between Capital and Nyhus trend

Construction Equipment - Spanish Import from Italy

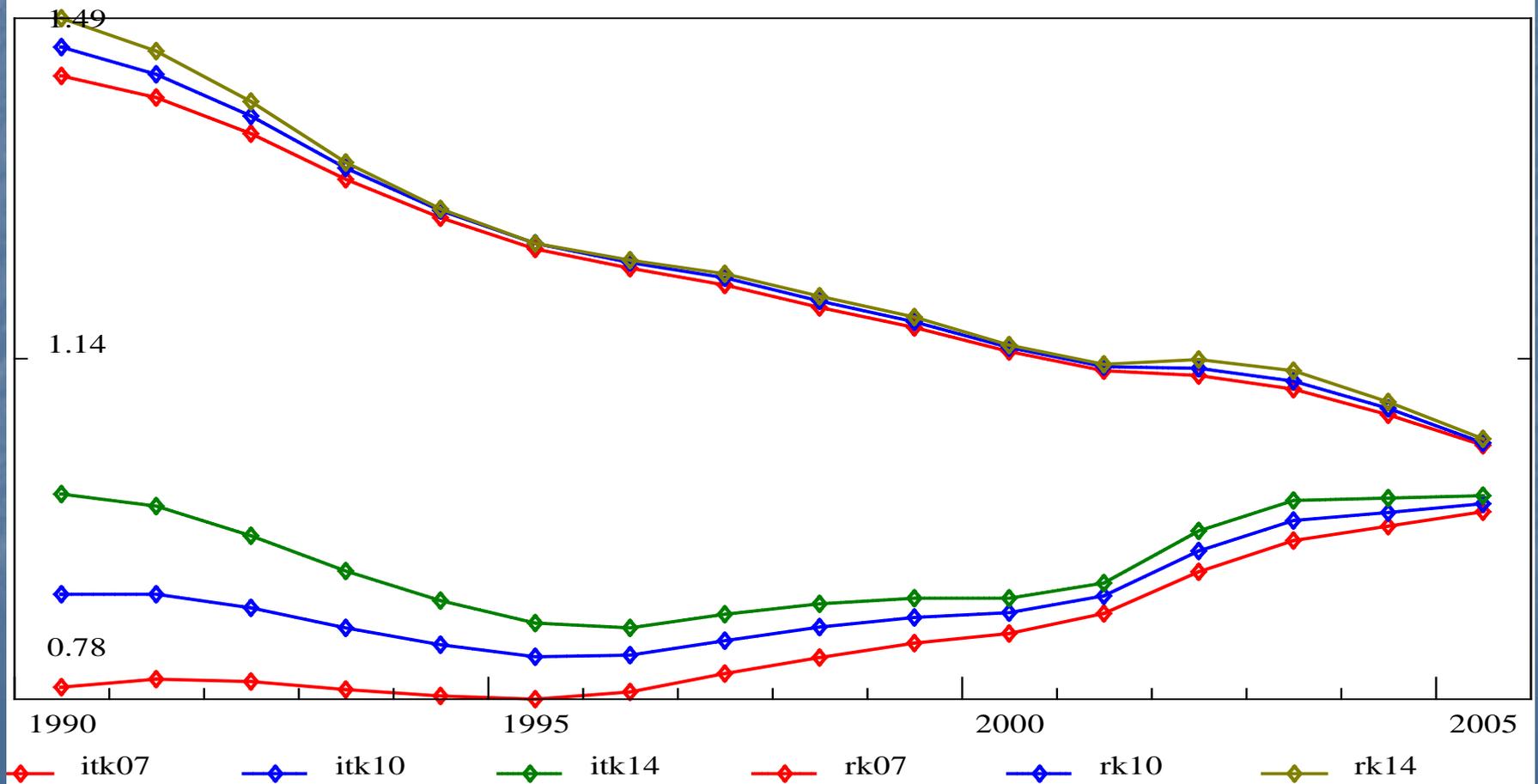
| REP% | Regression Coefficients | | | | Mexval | RSQ |
|------|-------------------------|-------|---------|----------|--------|------|
| | intercept | price | capital | NyhTrend | | |
| 7 | -1.74 | -3.55 | 0.80 | 0.0049 | 82.4 | 0.72 |
| 8 | -1.74 | -3.54 | 0.72 | 0.0048 | 81.6 | 0.72 |
| 9 | -1.74 | -3.54 | 0.65 | 0.0046 | 82.2 | 0.72 |
| 10 | -1.74 | -3.54 | 0.59 | 0.0043 | 82.1 | 0.72 |
| 11 | -1.73 | -3.54 | 0.53 | 0.0040 | 81.4 | 0.72 |
| 12 | -1.73 | -3.54 | 0.48 | 0.0036 | 81.9 | 0.72 |
| 13 | -1.73 | -3.54 | 0.42 | 0.0031 | 81.8 | 0.72 |
| 14 | -1.73 | -3.54 | 0.37 | 0.0027 | 81.7 | 0.72 |

A look at the variables behind
these results

The case of Italian Capital stock and Capital term in German market

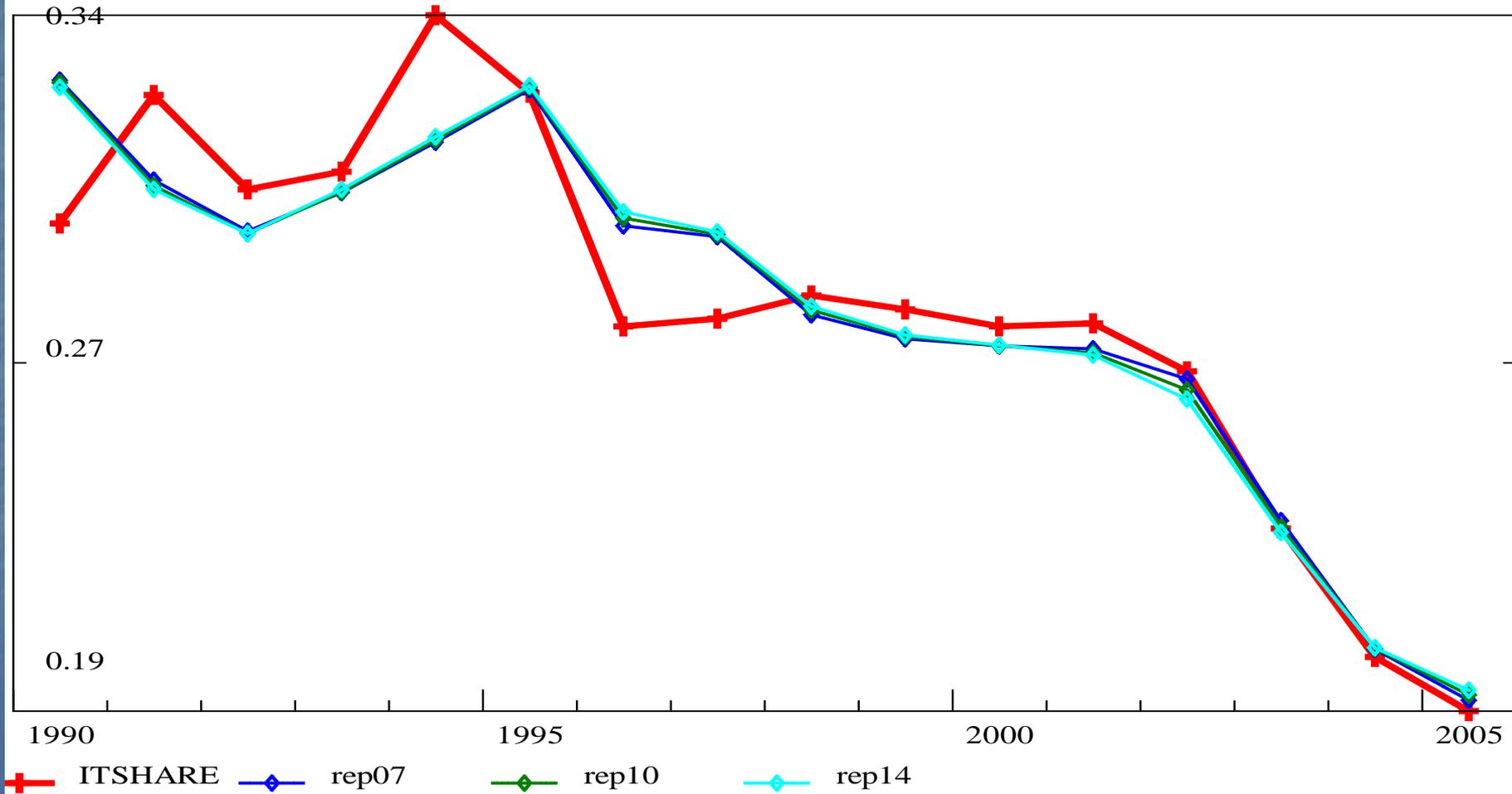
Italian Capital Stock (itk) seen in German Market (rk)

Home Apparel



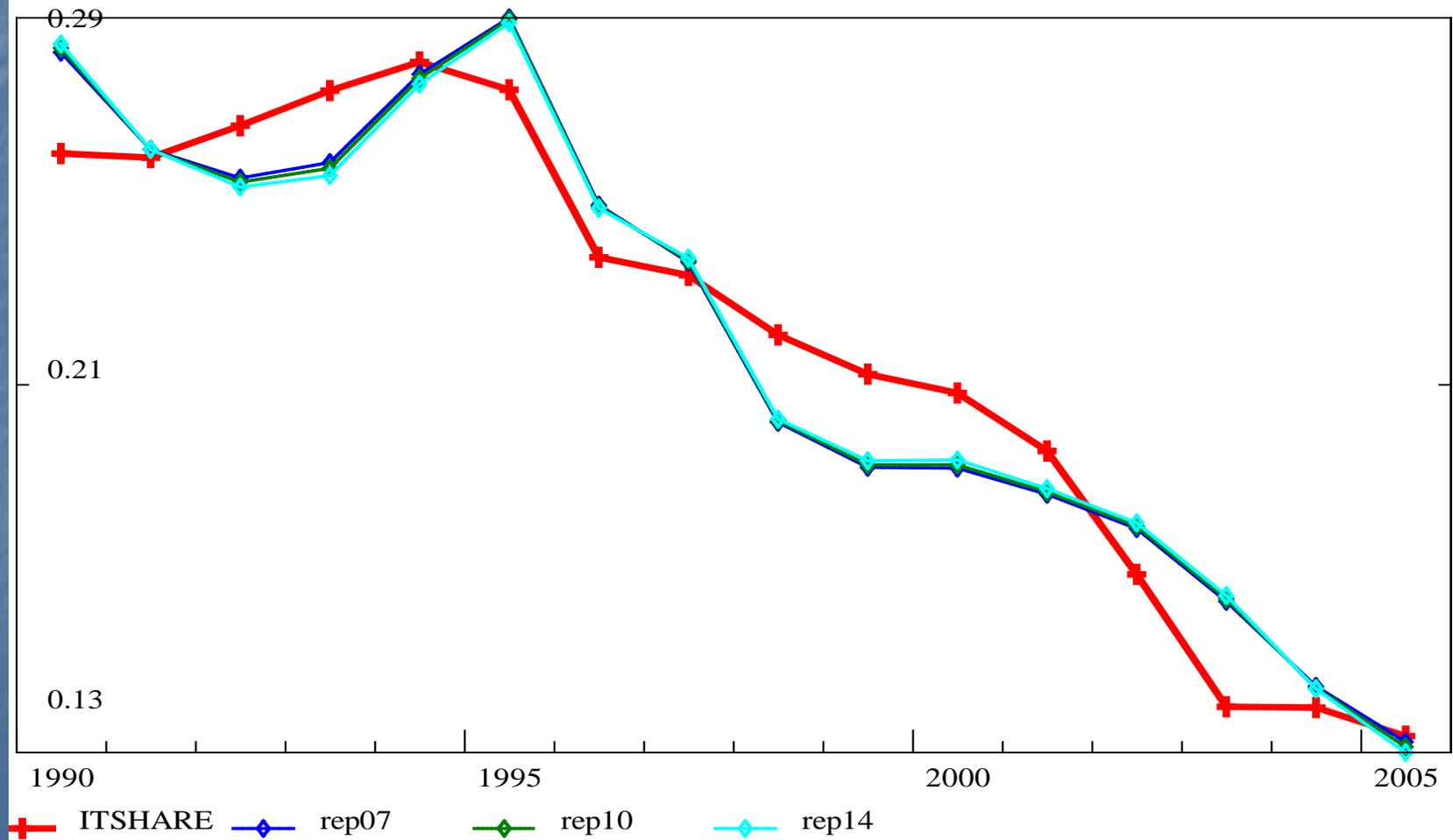
No changes in fitting

Italy Share in the German Home Apparel Imports



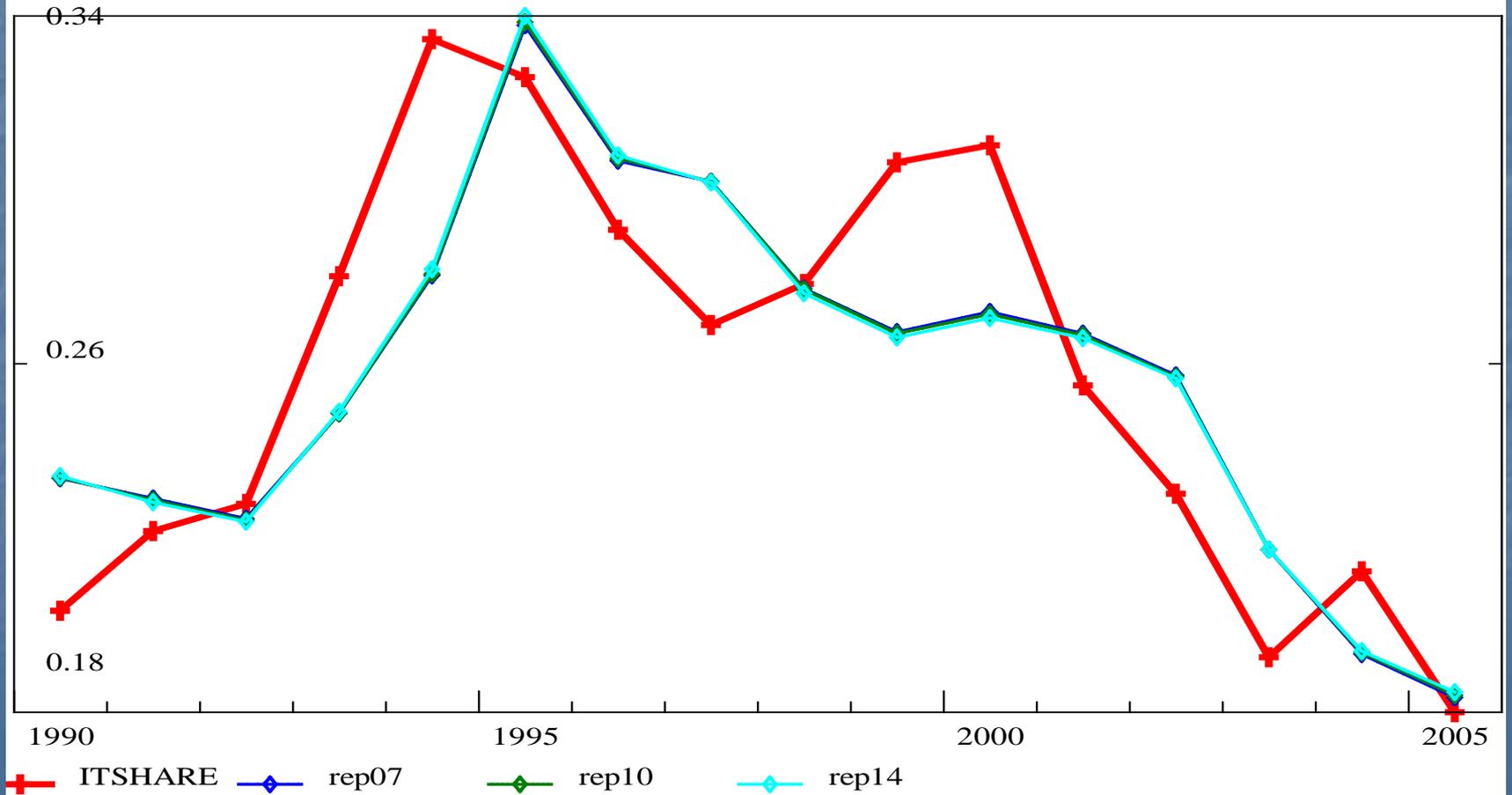
No changes in fitting

Italy Share in the German Other Textile Imports



No changes in fitting

Italy Share in the Spanish Mining Equipment



Two equations with 2 explanatory variables

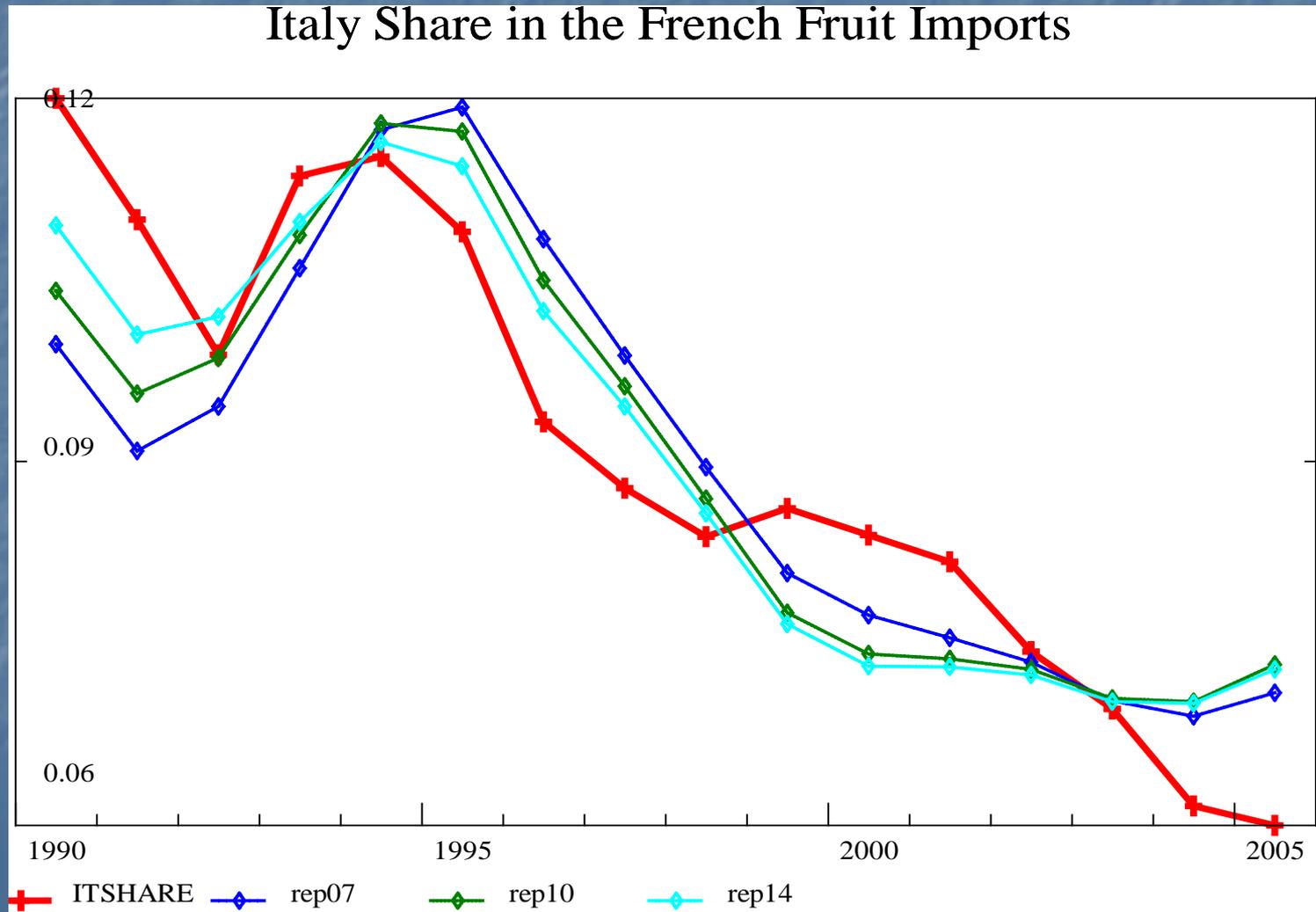
Fruits - Italian Import Share in the UK Market

| REP% | Regression coefficients | | | Mexval | | RSQ |
|------|-------------------------|-------|---------|--------|---------|------|
| | intercept | price | capital | price | capital | |
| 7 | -3,17 | -1,38 | 3,20 | 109,4 | 21,8 | 0,82 |
| 8 | -3,17 | -1,35 | 2,90 | 105,5 | 23,3 | 0,83 |
| 9 | -3,18 | -1,32 | 2,62 | 101,8 | 24,5 | 0,83 |
| 10 | -3,18 | -1,30 | 2,37 | 98,6 | 21,6 | 0,83 |
| 11 | -3,19 | -1,28 | 2,15 | 96,6 | 26,5 | 0,83 |
| 12 | -3,19 | -1,27 | 1,98 | 94,1 | 27,2 | 0,84 |
| 13 | -3,19 | -1,25 | 1,80 | 92,4 | 27,9 | 0,84 |
| 14 | -3,20 | -1,24 | 1,66 | 91,5 | 28,4 | 0,84 |

Fruits - Italian Import Share in the French Market

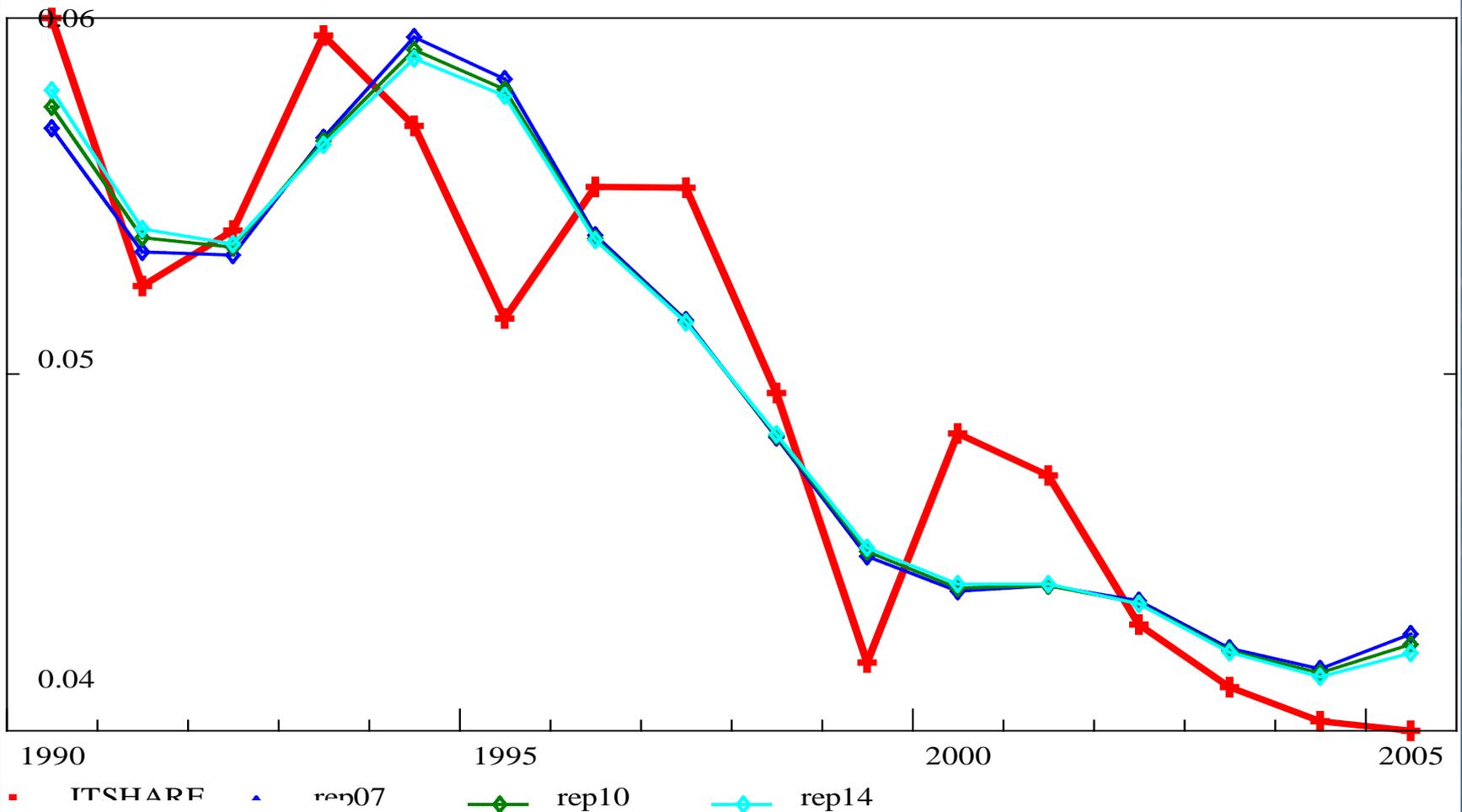
| REP% | Regression coefficients | | | Mexval | | RSQ |
|------|-------------------------|-------|---------|--------|---------|------|
| | intercept | price | capital | price | capital | |
| 7 | -2,58 | -1,81 | 0,55 | 62,9 | 0,1 | 0,74 |
| 8 | -2,56 | -1,88 | 1,49 | 78,9 | 1,3 | 0,75 |
| 9 | -2,54 | -1,90 | 2,12 | 94,0 | 3,4 | 0,76 |
| 10 | -2,54 | -1,89 | 2,45 | 105,9 | 6,1 | 0,77 |
| 11 | -2,54 | -1,85 | 2,58 | 113,4 | 9,1 | 0,78 |
| 12 | -2,54 | -1,82 | 2,58 | 116,8 | 11,8 | 0,79 |
| 13 | -2,54 | -1,77 | 2,49 | 118,1 | 14,9 | 0,80 |
| 14 | -2,55 | -1,73 | 2,37 | 117,7 | 17,4 | 0,81 |

Some changes in fitting



Negligible changes in fitting

Italy Share in the UK Fruit Imports



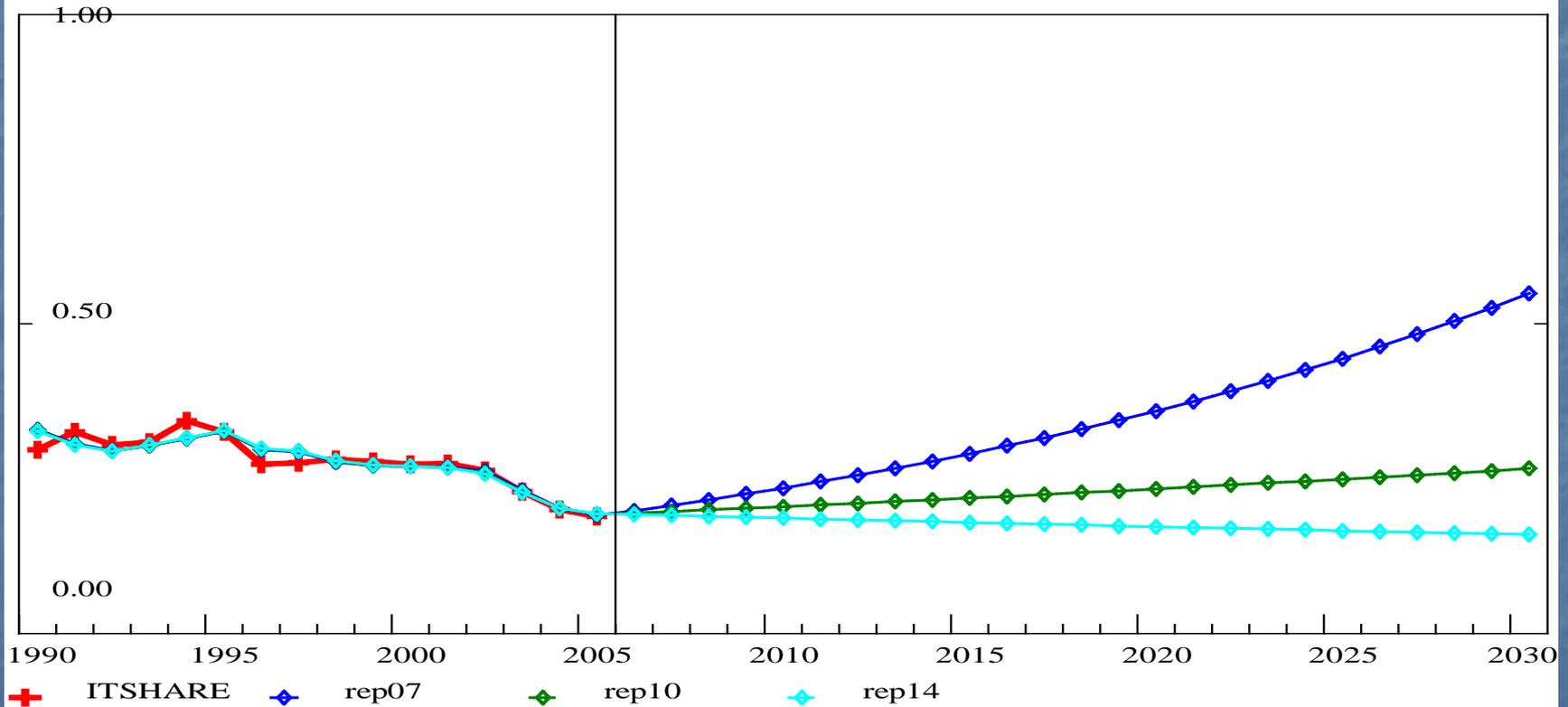
Behaviour of the Estimated equations in BTM

The scenario for the 2005 2030

- Price term remains constant and equal to one
- Trend is computed using import shares from the INFORUM December 2008 Outlook
- Capital term grows 1 per cent per year

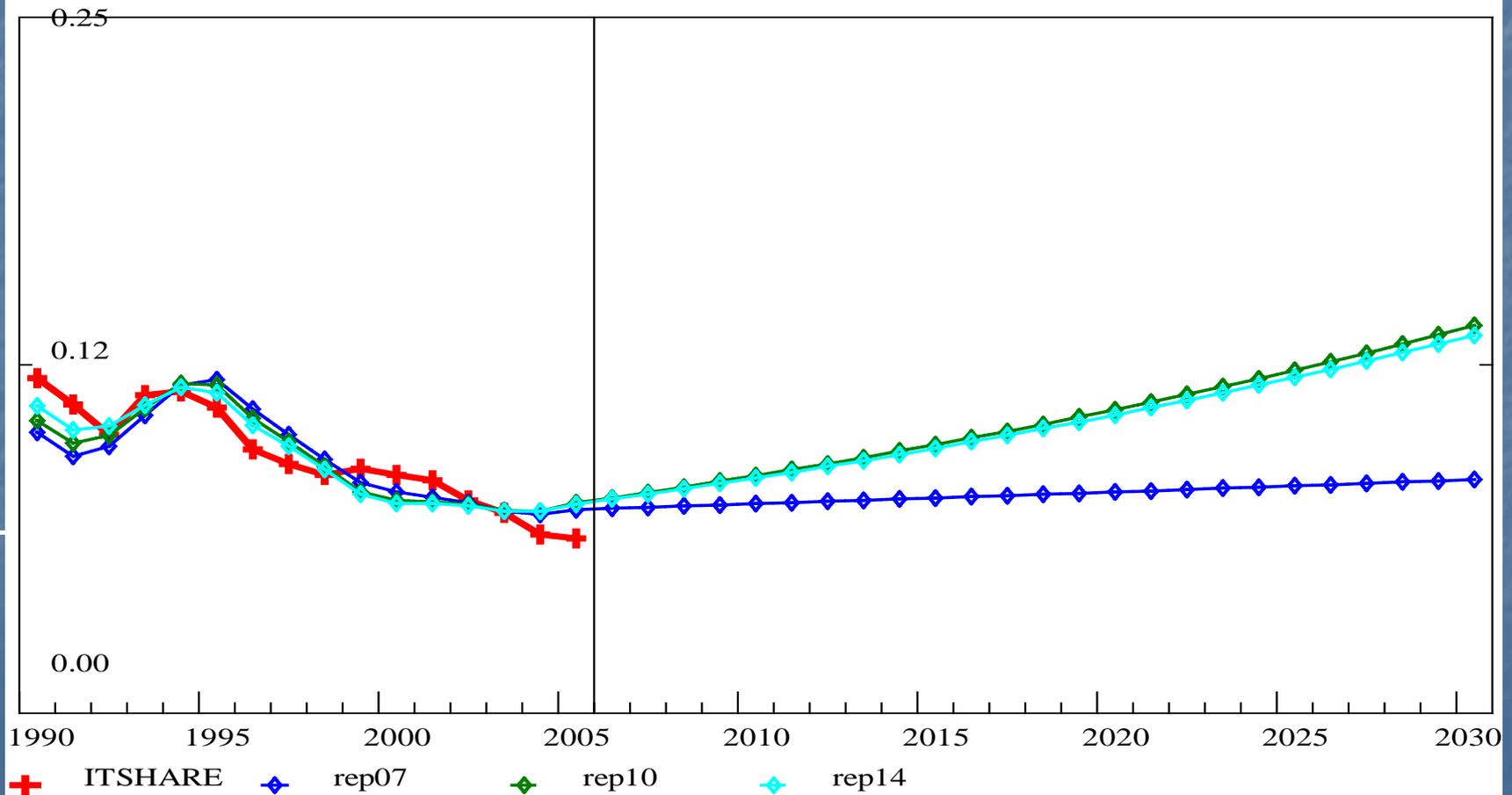
From fitting to forecasting

Italy Share in the German Home Apparel Imports



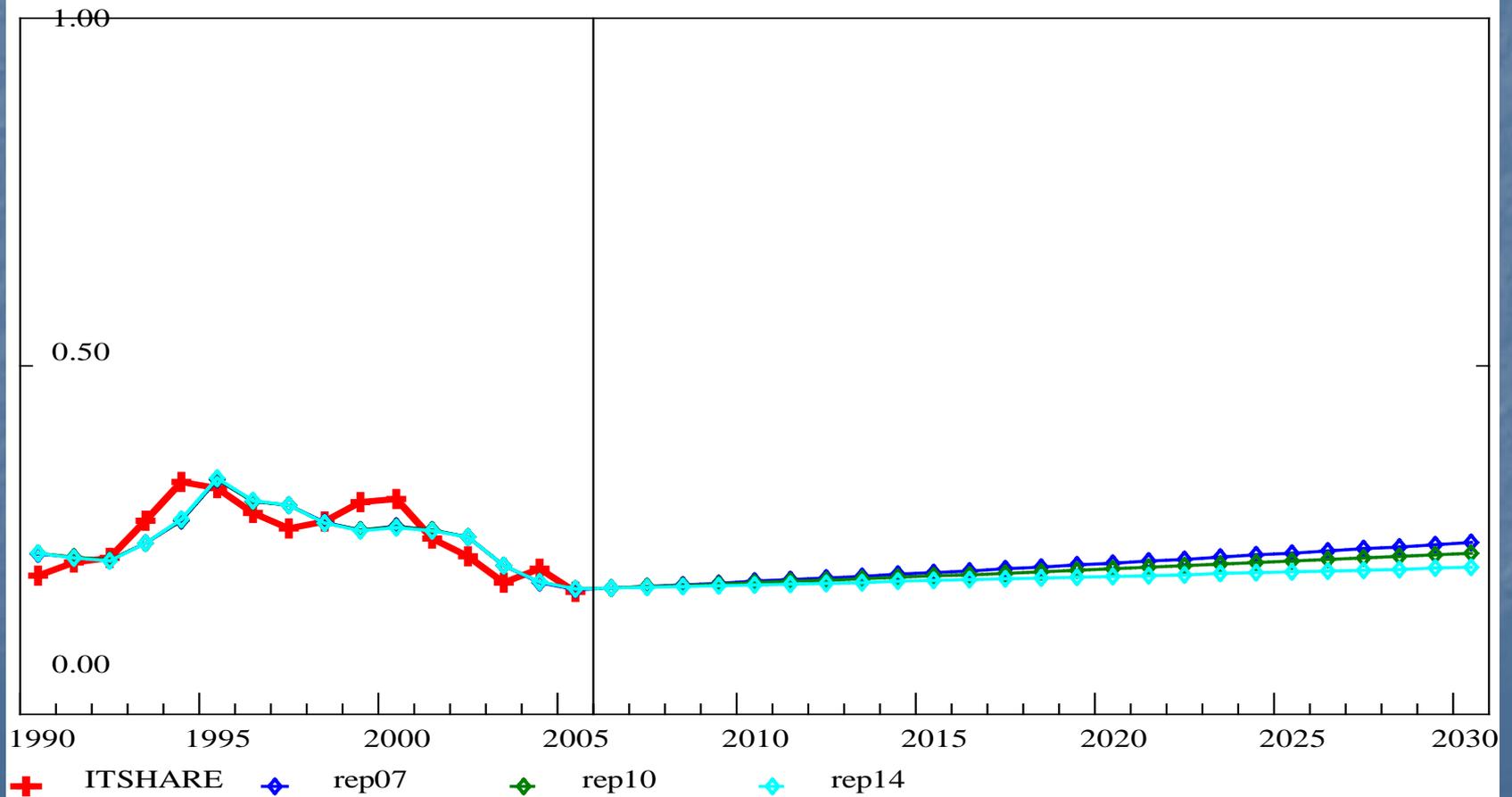
From fitting to forecasting

Italy Share in the French Fruit Imports



From fitting to forecasting

Italy Share in the Spanish Mining Equipment



Where do changes in forecasting come from?

- ❑ Simply fitting criteria may be misleading
- ❑ Hypothesis testing and/or descriptive indexes (such as RSQ and Mexval) do not give any hint about the forecast performances
- ❑ Once inserted in BTM, an estimated import share equation does not preserve any memory of each independent variable explanatory power

The Ma's estimation procedure

- Price and Capital term elasticities are located in two feasible sets.
- Respectively $(-4.0, 0.0)$ and $(0.0, 4.0)$

The choice

- If the sign is wrong, the elasticity is put equal to zero
- If the sign is right and out of the feasible set, the elasticity is put equal to -4.0 for the Price term and equal to 4.0 for the Capital stock term

Capital term impact on import share with respect to the elasticity

From the scenario:

Capital term grows 1 per cent per year

| ELASTICITY | IMPACT |
|------------|--------|
| 1.0 | 28% |
| 2.0 | 64% |
| 4.0 | 171% |

Capital term impact on import share with respect to the elasticity

From a scenario more conservative :

Capital term grows 0.5 per cent per year

ELASTICITY

IMPACT

1.0

13%

2.0

28%

4.0

64%