# Investment Behavior and Industrial Competitiveness

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#### 1 Introduction

The purchasing side in industry is crucial in examining the industrial competitiveness. In those arguments in competitiveness, the capital stock data by industrial sector might be one of the important factors. At the same time, capital stock data by itself is closely utilized in estimating the total factor productivity in the framework of the growth accounting. This article examines the relation between the international competitiveness and the industrial advantage in production.

The international competitiveness of the *j*-th industry is measured by the growth rate of export in real term;

$$\exp rgr_j = \frac{\Delta \exp r_j}{\exp r_i}$$
.

This international competitiveness, exprgr<sub>j</sub> is affected by the price difference and the productivity of productive factors. In INFORUM Bilateral Trade Model, the external trade is regressed by the relative price and the capital stocks as the explanative variables.<sup>1</sup> On the other hand, the national economic growth is explained in the use of the productivity of productive factors. There might be a possibility that the external trade by industry is not only explained by the relative prices and the capital stock, but also by the technology progress. Such technology progress is well described by the total factor productivity, TFP in a framework of Growth Accounting. If the capital stock data is available, tracing this total factor productivity becomes manageable.

*In the formula of growth accounting, the total factor productivity, TFP is expressed by the following equation;* 

$$TFP = \frac{\Delta A}{A} = \frac{\Delta Y}{Y} - \left(\alpha \frac{\Delta K}{K} + (1 - \alpha) \frac{\Delta L}{L}\right)$$

The total factor productivity, TFP, which is denoted by  $\frac{\Delta A}{A}$ , is measured as the residual of the contributions by the

productive factors in the economic growth,  $\frac{\Delta Y}{Y} = \frac{\Delta outr_j}{outr_j}$ , where outr\_j denotes the output in the real term by the

j-th industry, j=1,2,...,66. The income distributions of the productive factors, capital and labor are expressed by the symbols,  $\alpha$  and  $(1-\alpha)$ ; where  $\alpha$  and  $(1-\alpha)$ , are measured in the nominal terms as the value-added in the database of JIDEA model for Japanese economy as follows;

<sup>&</sup>lt;sup>1</sup> Nyhus D. E. (1991), "The INFORUM International System", Economic Systems Research, Vol. 3, Issue 1. Also, Ma Q. (1996), "A Multisectoral Bilateral World Trade Model", Ph.D. Thesis, University of Magryland.

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$$\alpha_j = \frac{pro_j}{va_j}$$
, and

$$(1-\alpha_j)=\frac{wag_j}{va_j}$$
.

 $va_j$ , value-added by industry, where sector j=1,2,...,66,  $pro_j$ , operating surplus by industry, where sector j=1,2,...,66, and  $wag_i$ , wage and salary paid by industry, where sector j=1,2,...,66.

In addition, the change of labor input by industry =  $\frac{\Delta L}{L} = \frac{\Delta emp_j}{emp_j}$ , where sector j=1,2,...,66, and the change

of capital stock by industry= 
$$\frac{\Delta K}{K} = \frac{\Delta kstkrps_j}{kstkrps_j}$$
, where sector  $j=1,2,...,66$ .

The data of capital stock for JIDEA model was created in terms of "Cascaded Leaky Buckets" approach<sup>2</sup>. The original capital stock kstkrp by 65 purchasing sectors created in JIDEA version 6 was converted to kstkrps, 66 purchasing sectors in order to compare with the other variables. In our analysis, JIDEA6 data well functioned in providing the comprehensive table of Total Factor Productivity in Growth Accounting by industry, as shown in the last page of this article. Data of the TFP change, the economic growth, the capital and the labor contributions in economic growth were calculated in three kinds of time span, 1985-1995, 1995-2005, and 1985-2005.

### 2 Export and Total Factor Productivity

Many standard textbooks in economics write that the total factor productivity, TFP reflects the economic competitiveness.<sup>3</sup> We would like to examine the relation between the change of exports and the change of total factor productivity.

The following estimation of total export change was regressed by three explanatory variables, the change of total factor productivity, the change of capital stocks, and the total foreign demand for Japan made goods. The change of total export, totexprgr, was regressed by the change of tatal factor productivity, and the change of capital stock, and total foreign demand for Japanese made products; tfp, kstkgr and totfdm respectively.

All data was available from the current version JIDEA6 database for the time span from 1985 to 2005 by sector and also in macro level. Following table and figure are the estimation result in the aggregate level. It

<sup>&</sup>lt;sup>2</sup> Clopper Almon (1989) originally developed this "Cascaded Leaky Buckets" approach in **The Craft of Economic Modelling**, second edition, Ginn Press. The procedure how we created the capital stock data for Japanese economy was explained in the following articles: Toshiaki Hasegawa (2007), "Time series data of Japanese capital stock by sector; "cascated leaky buckets" in INFORUM approach", and Yasuhiko Sasai (2007), "On the capital Mtrices of JIDEA 6" in **Recent Developments in INFORUM-type Modeling**, Lodz University Press, Lodz, Poland. Also, in T. Hasegawa (forthcoming), "Fiscal Policy, Private Investment Behaviors and Economic Growth in Japan - In a context of Interindustry analysis based approach" in **MACROMODELS'2006**, Lodz University Press, Poland, applied this data to analyze in macro economic context.

<sup>&</sup>lt;sup>3</sup> Gregory Mankiw (2003), **Macroeconomics**, fifth edition, Worth Publishers.

seems that three explanatory variables could well behave in the change of Japanese export.

#### Total Export Function in terms of TFP

SEE = 0.08 RSQ = 0.8820 RHO = -0.10 Obser = 21 from 1985

SEE+1 = 0.08 RBSQ = 0.8611 DW = 2.20 DoFree = 17 to 2005

MAPE = 6.24

Variable name Reg-Coef Mexval Elas NorRes Mean Beta t-value F-Stat

0 totexprgr ----- 0.99 -----

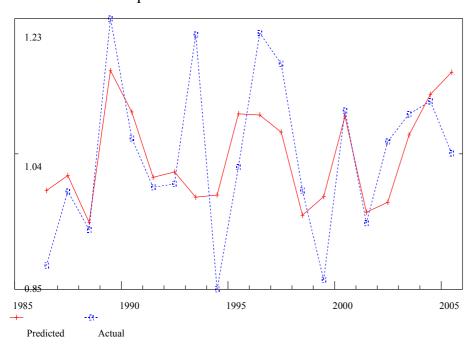
1 intercept 0.75406 78.6 0.76 8.47 1.00 6.099

2 tfp 1.69043 23.6 0.03 7.73 0.02 0.270 2.993 42.5 34

3 kstkgr 1037764.98489 177.2 -0.05 1.27 -0.00 0.900 10.658 57.17

4 totfdm 0.00496 12.6 0.25 1.00 50.65 0.194 2.134 4.55

## Total Export Function in terms of TFP



Japanese export by industry could be also explained by the change of tatal factor productivity, and the change of capital stock, and total foreign demand for Japanese made products; tfp, kstkgr and totfdm respectively. The regression results of some representative industries, such like the industries of Organic Chemical, Machine Specific, Semiconductor Device and Other Vehicle, were described as follows;

### 16 Organic chemical

SEE = 0.20 RSQ = 0.4412 RHO = 0.56 Obser = 21 from 1985.000

SEE+1 = 0.20 RBSQ = 0.3426 DW = 0.87 DoFree = 17 to 2005.000

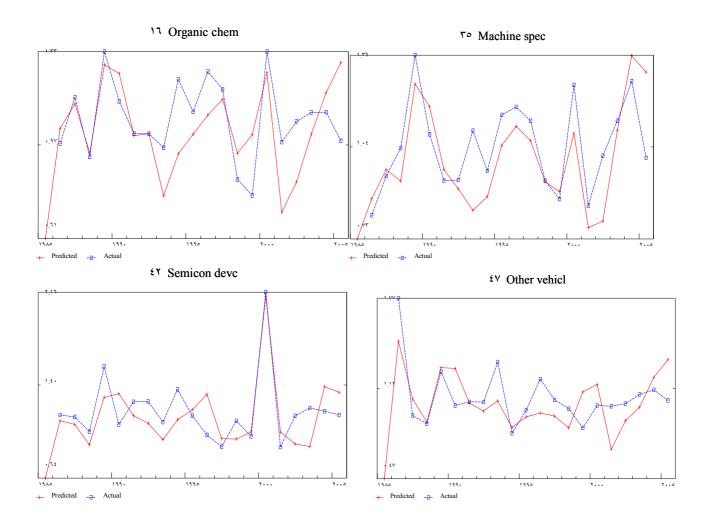
MAPE = 2926090.43

Variable name Reg-Coef Mexval Elas NorRes Mean Beta t-value F-Stat

```
0 exprgr16
                -----
                                       1.02 -----
                   0.36652 7.8 0.36 1.79
1 intercept
                                              1.00
                                                        1.655
2 tfp
                0.93130 \quad 11.4 \quad 0.03 \quad 1.54 \quad \quad 0.03 \quad 0.368 \quad 2.023 \quad 4.47
                   9.99583 21.5 0.20 1.39
3 kstkgr16
                                               0.02 0.661 2.846 4.58
4 fdm16
                  0.45749 17.9 0.41 1.00
                                              0.92 0.598 2.575 6.63
                35 Machine specific
          0.20 \text{ RSQ} = 0.4242 \text{ RHO} = 0.54 \text{ Obser} = 21 \text{ from } 1985.000
SEE =
           0.21 RBSQ = 0.3226 DW = 0.91 DoFree = 17 to 2005.000
SEE+1 =
MAPE = 3475004.30
Variable name
                     Reg-Coef Mexval Elas NorRes Mean Beta t-value F-Stat
                1.00 -----
0 exprgr35
1 intercept
                   0.25183 1.7 0.25 1.74
                                              1.00
                                                        0.762
2 tfp
                 0.80558 \quad 9.6 \quad 0.02 \quad 1.29 \quad 0.03 \quad 0.362 \quad 1.854 \quad 4.17
3 kstkgr35
                   5.66348 9.7 0.11 1.27
                                              0.02 0.449 1.860 2.47
4 fdm35
                  0.65812 12.6 0.62 1.00
                                              0.94 0.525 2.132 4.55
                42 Semiconductor device
SEE =
          0.23 \text{ RSQ} = 0.6188 \text{ RHO} = 0.23 \text{ Obser} = 21 \text{ from } 1985.000
           0.23 RBSQ = 0.5515 DW = 1.54 DoFree = 17 to 2005.000
SEE+1 =
MAPE = 3046961.33
Variable name
                     Reg-Coef Mexval Elas NorRes Mean Beta t-value F-Stat
0 exprgr42
                1.13 -----
                   0.52067 20.6 0.46 2.62
1 intercept
                                               1.00
                                                         2.777
                 1.03255 \quad 48.4 \quad 0.10 \quad 1.47 \quad 0.11 \quad 0.679 \quad 4.520 \quad 9.20
2 tfp
3 kstkgr42
                   8.54487 15.5 0.11 1.40
                                               0.01 0.431 2.385 4.04
                  0.49480 18.4 0.33 1.00
4 fdm42
                                              0.75 0.471 2.611 6.82
                47 Other vehicle
SEE =
          0.21 \text{ RSQ} = 0.5317 \text{ RHO} = 0.07 \text{ Obser} = 21 \text{ from } 1985.000
SEE+1 =
           0.21 \text{ RBSQ} = 0.4491 \text{ DW} = 1.85 \text{ DoFree} = 17 \text{ to} 2005.000
MAPE = 2259838.48
Variable name
                     Reg-Coef Mexval Elas NorRes Mean Beta t-value F-Stat
0 exprgr47
                -----
                                       1.01 -----
1 intercept
                   -0.16105 0.7 -0.16 2.14
                                               1.00
                                                        -0.489
2 tfp
                1.64815 19.1 0.07 1.71 0.04 0.475 2.669 6.43
3 kstkgr47
                   7.77321 20.2 0.16 1.63
                                               0.02 0.566 2.748 6.06
```

 $0.92848 \quad 27.5 \quad 0.92 \quad 1.00 \quad \ \ 1.01 \ \ 0.670 \quad 3.261 \quad 10.63$ 

4 fdm47



### 3. Concluding remarks

In this analysis in the framework of JIDEA6 model, we confirmed that the change of export in Japan is related to the total productivity in the aggregated level, and also by industry sector. Even though we were successful in these estimations, it might be better to consider the following problems.

- 1. Theoretical causality between competitiveness and total factor productivity might be reexamined.
- 2. The adjustment of capital cost data to be alternated.; i.e., the depreciation of capital stock is included or not to be includes.
- 3. Consequently, it is necessary to examine what the income distribution of capital is;

$$\alpha_j = \frac{pro_j}{va_j}, \ \alpha_j = \frac{pro_j + dep_j}{va_j}, \ \alpha_j = \frac{pro_j}{wag_j + pro_j}, \ or \ \alpha_j = \frac{pro_j + dep_j}{wag_j + pro_j + dep_j} \ .$$

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Therefore, the income distribution of labor might be also reexamined regarding with Euiler's theorem.

- 4. The wearout rate of capital stock might be reexamined in estimation.
- 5. Additional explanatory variables in estimating for the non tradable sectors to be necessary; i.e., current available data from BTM data is only for the tradable sectors.
- 6. In this analysis, we tried to introduce the relative prices into the regressions. The relative prices as the explanatory variables should be examined why the variables would not behave well, and how we can introduce these successfully.

Total Factor Productivity in Growth Accounting by Industry

Total Factor Productivity in Growth Accounting by Industry												
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note: O sectors were deleted due to the lack of trade and employment data.